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BOD: 02/02/1992

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Objective

"Biomedical engineering is a discipline concerned with the development and manufacture of prostheses, medical devices/equipments, diagnostic devices, drugs, and other therapies. It is a field that combines the expertise of engineering with medical needs for the progress of health care. It is more concerned with biological, safety, and regulatory issues than other forms of engineering. It may be defined as "The application of engineering principles and techniques to the medical field or industrial.

Personal Profile

My personal views & interests towards this trade are very creative, I really feel very curious to design, invent, repair or make proper representation of application of equipments which can be helpful for treatment/rehabilitation/diagnosis of a patient or for increasing sales/marketing opportunity of equipment for the company.

Training and Work Experience:

- I have good experience working experience for functioning, application, services, sales & marketing of Endoscopes with (PENTAX JAPAN) with good Knowledge about (EUS) Endoscopic Ultrasound Needle Beacon BNX (American Product).
- I also worked on HITACHI Ultrasound machines and attended various installations in EUS Endoscopic ultrasound systems in various hospitals.
- I have also got Training from STRYKER INDIA PVT. LTD. For services of their products that is "STRYKER Procure" ,In "STRYKER Procure" I was provided with good information for the stryker products their application, product promotion ,services etc.I was also provided with Hands On training on the "stryker products".
- I have also got training for immunology analyser for CLIA (Chemi luminance immuno assay) Technology Maglumi.
- I also have good work experience our application- installation, sales marketing & services/repair of different ECG Machines like Marks , Neclife,UNIEM etc.
- I also have good work experience for application- installation, sales marketing & services/repairs for dialysis /lab Water Treatment system Water Treatment system for 1st , 2nd or 3rd grade or type 1, type 2 or type 3 Lab water from RIONS INDIA
- I also have good work experience our application- installation, sales marketing & services for Biochemistry equipments like colorimeter, spectrophotometer, cell counter, electrolyte analyser of BPC Biomed , coagulation analyser ceveron Techno clone ,complete chemical analyser of Avantor(RFCL).
- I also have good working experience with leading medical equipment distributors like Sr. Techno med, Compact Diagnostics (India) Pvt. Ltd., RIONS INDIA & MARKS where I have served as Sale\Service / repair and Application engineer.

DESRPTION FOR MY CREATIVE THINKING & IDEAS: As a Bio medical engineer, I think I will be successful in motivation, communication and orientation with highly professionals of the bio medical society or the health care sector.

2. Being Bio medical engineer and biology student, I can explore the appropriate resources of medical know how to medical professionals very easily.

I am very much interested in the field marketing management of any technical trading House.

I am ready to serve anywhere in India.

Education Credentials and work experience

Class /course	College/school	Board /University	Marks	Duration/Pass Year
(SSC) 10 th	Dream Land Public school	JK BOSE	76%	2006-2007
(HSC) 12 th	VBPS	JK BOSE	56%	2008-2009
BE/BTECH (Biomedical engineering)	Guru Jambeshwar University of Science & Technology Hisar	Guru Jambeshwar University of Science & Technology Hisar	58%	2009-2013
Internship (Training 8 th sem.)	Hospimax Healthcare Private Limited representing PENTAX	Guru Jambeshwar University of Science & Technology Hisar	90%	Feb-2013- may 2013
, Bio-medical equipment repair/management	DOEACC	DOEACC	NA	Jan 2011 - Mar 2011

- I was placed on campus Hospimax Healthcare Private Limited representing PENTAX.
- Completed my industrial training program in Hospimax Healthcare Private Limited representing PENTAX international for endoscopes in various departments like Gastroenterology, Pulmonology, ENT etc.
- The company provided me training on sales marketing and application of new diagnostic equipments like endoscopes (pen tax) (Japanese product) and EUS needle (BNX beacon)(American Product). Project work on functioning of video endoscope.
- DOEACC centre Srinagar/Jammu, Bachelor, Bio-medical equipment repair/management, Jan 2011 - Mar 2011: I worked with the associates of an autonomous Body of Department of Information Technology Ministry of communications & information technology, Govt. of India. Under enrollment no-scc XXI/2011/138
- Completed my minor project on Digital Blood Pressure Monitor cum Heart rate Monitor.

Administrative Skills & ideas for Business Development

CUSTOMER SATISFACTION:

Responsible for identification and resolution of customer issues, providing the customer with timely communication and involving appropriate resources to address the issue (s). Providing the Highest Level of customer satisfaction is the primary goal.

The engineer must demonstrate ownership in difficult circumstances and show a sense of urgency to get things done according to expectations of Customer And Company.

Responsible for providing "Best Service" and achieving "Highly Satisfied" Initial and Continuing Quality Scores.

- Participates in the Regional Work Teams to maximize customer satisfaction consistent with Regional Business Objectives.
 - Shares best practices within local Region and the Company.
- As a company representative; understands customer's competitive environment.
- Acts as a resource in response to customer inquiries and communicate in a professional and Timely manner.
- Establishes credibility, competence, sense of urgency and trust
- Involved at multiple levels in accounts.

GOOD COMMUNICATION SKILLS: It would really help me to work with your efficient employees.

CREATIVE THINKING WITH CREATIVE IDEAS: My creative thinking & ideas are very helpful in new inventions & wonders

I Have very efficient working proficiency with computers.

NOTE: All the information provided is in best of my knowledge and authentic.

Satain bhat.....

