

# **Dr. Lalit Kanodia**

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Post graduate in Pharmacology and Hospital Management with more than seven and half years of experience in clinical administration and strategic management in JCI accredited multispecialty tertiary care hospitals. Currently working in capacity of 'Deputy General Manager' at 'Medanta – The Medicity', Gurgaon

## **SUMMARY**

- ❖ Achievement-oriented, compassionate professional with ample experience in varied and fast-paced healthcare settings at various levels
- ❖ Adaptable leader who is familiar with the integration of new healthcare delivery systems, restructuring of work in a challenging and sophisticated regulatory environment
- ❖ Demonstrated ability to manage staff, finances, facility operations and admissions while constantly providing exceptional resident care
- ❖ Proven track record of using strong communication, interpersonal and leadership skills to liaise with different departments

## **PROFESSIONAL EXPERIENCE:**

**Current Employer:** Medanta – The Medicity (Gurgaon)

**Designation:** Deputy General Manager (Sept. 2015 – till date)

### **Key Responsibility Areas:**

- Strategic planning and business evaluation for medication management services in the hospital including 'Business Intelligence' tools for procurement and inventory management
- Formulating strategies to improve existing services and enhance avenues with new / innovative business and service applications; use of six sigma methodologies to improve existing processes or initiate new services
- Coordinating implementation, formulation, trainings and advising on clinical informatics and transformation of related services; currently working on development and implementation of customized 'Mobile App' for clinical services

- Training of various health care providers including clinicians, nurses and pharmacists on various aspects of HIS, pharmacovigilance and medical management
- Oversight of medication services, infection control practices and other clinical services rendered by various healthcare providers including junior medical staff, nursing, pharmacists and other allied staff
- Patient's journey in the hospital including feedbacks
- Managing and coordinating pharmacy services within the hospital including people management, revenue management, inventory management, service quality and process management
- Keeping pace with current and upcoming JCI and NABH practices with implementation of quality services and changes as suggested
- Identifying areas in hospital operation with high consumption of papers and propose ways to reduce the use of papers with improvement in operational efficiency. Coordinating with stakeholders for process mapping and conduct change management, for thorough implementation. Aims at enhanced use of automation and IT tools with long term goals of reduction in stationary cost with improved process efficiency.

**Previous Employer: Apollo Hospitals Enterprise Ltd. (Delhi)**

**Designation:** Site Head – Clinical Trials & Deputy General Manager – Clinical Pharmacology

**Total Work Duration:** June 2009 – Sept. 2015

**Key Responsibility Areas:**

- Clinical trials and all related activities including site management (identification, initiation and close out activities), trial management (including data management, consent process, document management, IP management, patient management, process management etc), people management (all trial related staff including investigators, CRCs, CRAs etc), administrative oversight of trails including business development.
- Managing Apollo Pharmacovigilance Centre under aegis of PvPI (Pharmacovigilance Program of India) ; collating, reporting and analysis of adverse drug reactions through *Vigiflow*
- Conducting prescription event monitoring for actively tracking medication errors and adverse drug events; motivating healthcare providers for spontaneous reporting
- Provision of “Drug & Toxicological” information through managing “Apollo Drug Information Centre: ‘PharmAssist’ – Ask *Your Pharmacist!*” for health care professional and patients

- Keeping pace with current and upcoming JCI practices related to MMU (Medication management and use), related issues with implementation of changes as suggested

## **PROJECTS HANDLED**

### **1. Apollo Pharmacovigilance Centre (Feb. 2011 – Sept. 2015)**

**Project brief:** Dedicated Pharmacovigilance unit under the national program “Pharmacovigilance Program of India (PvPI)” under “Indian Pharmacopoeia Commission (IPC)” as part of WHO-Uppasala global initiative. Apollo Hospitals became the first corporate to be incorporated under the program.

**Responsibilities:** Working as ‘Centre Coordinator’ initiated the Pharmacovigilance activities as per WHO / IPC guidelines; creating team, imparted trainings, framing working SOPs, implementation of processes, ADR capturing and reporting, motivational and educational activities, regular assessment and feedbacks.

### **2. PharmAssist–Ask Your Pharmacist! (Drug Information Centre) (July 2012 – Sept 2015)**

**Project brief:** The Drug Information Centre (DIC) is a voluntary service for counseling, consulting and referencing related to the scope of Clinical Pharmacy. It caters to the needs of Patients / Consumers and various health care professionals (HCP) including Doctors, Pharmacists, Nurses and other paramedics.

**Responsibilities:** Working as coordinator and operational incharge, initiated this customized concept of DIC with active patient and HCP services and looking into innovative aspect of “Prescription Refilling Service” and “Chronic Patient Services” to improve business potential.

### **3. Green belt six sigma project – Reduction in medication dispensing time (June 2013 – Oct. 2013)**

**Project brief:** As a part of green belt certification program the said project was taken up. The medication dispensing time for inpatient pharmacy services is one of the crucial aspects of patient services and is also a quality indicator for hospital as well as pharmacy services. An increasing trend in the average dispensing time was observed over a period of time for which DMAIC methodology was applied to find wasteful processes leading to muda and to improve the process altogether.

**Responsibilities:** Complete process mapping for dispensing services was done followed by rigorous analysis using TQM tools including root cause analysis (RCA), FMEA and Pareto

analysis to draw actionable inferences which were further implemented. There was a significant impact leading to process being leaner and within acceptable limits.

#### **4. HIS (Hospital Information System) Migration (Dec. 2013 – August 2014)**

**Project brief:** Migration of current HIS (Hospital Information System) provided by Wipro to the new, improved and integrated HIS developed by TCS and Apollo jointly. Transformation of all clinical and non-clinical services into new software which is web base unlike previous exe based software.

**Responsibilities:** Coordinating the transformation in Pharmacy area with new process flow framing and implementation, integration with other hospital services, active trainings of all staff, looking into loopholes and advising systematic improvement plans, on ground implementation and query resolution with regular follow-up and feedbacks from end users.

#### **ACADEMICS:**

1. **Name of University/ College:** Alagappa University

**Degree obtained:** MBA (Masters of Business Administration); **Major:** Hospital Management

**Duration:** June 2011 - May 2013

2. **Name of University/ College:** Assam Medical College, Dibrugarh University

**Degree obtained:** MD; **Major graduated:** Pharmacology

**Duration:** June 2006 - May 2009

3. **Name of University/ College:** Rajasthan University

**Degree obtained:** MBBS; **Major graduated:** Medicine , Surgery

**Duration:** December 1999 - November 2005

#### **Other Professional Certifications:**

1. **Certification:** Professional Diploma in Clinical Research

**University/Institution:** Catalyst Clinical Services Pvt. Ltd.

**Duration:** August 2006 – January 2007

**2. Certification:** Internal Counselor Program on NABH Standards

**University/Institution:** Quality Council of India

**Duration:** August 2012 – September 2012

**3. Certification:** Lean Six Sigma Yellow Belt

**University/Institution:** Rehoboth Academy

**Duration:** November 2010

**4. Certification:** GCP (Good Clinical Research Practice)

**University/Institution:** National Institute of Drug Abuse

**Duration:** April 2015

#### **PROFESSIONAL ASSOCIATIONS**

1. Registered with Rajasthan Medical Council and Indian Medical Register
2. Indian Pharmacological Society
3. Global Association of Physicians of Indian Origin
4. Hospital Infection Control Society – India

#### **THESIS & PUBLICATIONS:**

1. “To study the anti-inflammatory and analgesic activities of fruit extract of *Fragaria vesca* in albino rats and albino mice” - Thesis for university examinations.
2. “A comparative study of analgesic property of whole plant and fruit extracts of *Fragaria vesca* in experimental animal models” - Original research article published in Bangladesh Journal of Pharmacology, 2008; 4: 35-38.
3. “Biological actions and medicinal applications of Tea (*Camella sinensis*)” – A review article published in Journal of Clinical Diagnostics & Research, 2008; 2, 1215-1225.
4. “Effect of fruit extract of *Fragaria vesca* L. on experimentally induced inflammatory bowel disease in albino rats”. – Research article Published in Indian Journal of Pharmacology 2011;43; 1; 18-21.
5. “Comparative Study of Anti-inflammatory Activities of Whole Plant and Fruit Extracts of *Fragaria vesca* in Experimental Animal Models” – Research article accepted in Journal of Natural Pharmaceuticals on 17th January 2011.

6. “Analgesic and anti-inflammatory activities of ethanolic extract of leaves of *Punica Granulatum* L. on experimental animal models” – *Pharmacology online* 3: 379-385 (2011).
7. “Effect of ethanolic extract of leaves of *Moringa olifera* Lam. on acetic acid induced colitis in albino rats” - Research article published in *Asian Journal of Pharmaceutical and Clinical Research* Vol 5, Issue 3, 2012.
8. “The analgesic and acute anti-inflammatory effect of the ethanolic extract of the leaves of *Paederia Foetida* (EPPF) on experimental animal models” – Research article published in *Bangladesh Journal of Medical Science* Vol. 11 No. 03 July’12.

#### **PRESENTATIONS AND CONFERENCES:**

1. Attended 39th annual IPS (Indian Pharmacological Society) conference at SMS Medical College, Jaipur in December 2006 and presented paper there under the title “Study of the Hypolipidemic action of ethanolic extract of seeds of *Eugenia jambolana*” as paper presentation.
2. Attended 40th annual IPS conference at NIPER, Mohali in November 2007 and presented paper there under the title “Study of wound healing property of ointment prepared from leaves of *Mimosa pudica*” as oral paper presentation.
3. Attended Eastern Regional IPS conference Ranchi, in April 2008 and presented paper there under the title “A study of antimicrobial property of ethanolic extract of leaves of *Mimosa pudica* in vitro” as oral paper presentation.
4. Attend 41st annual conference of IPS (An international conference) at AIIMS, Delhi in December 2008. Article entitled “Effect of fruit extract of *Fragaria vesca* L. on experimentally induced inflammatory bowel disease in albino rats” presented as oral presentation under ‘Govind Achari Prize Oration’ award session.
5. Attended 46th annual national conference of Indian Hospital Pharmacists Association at Lukhnow on 24-25th Oct., 2009 and presented paper titled “Prescription Audit – A new horizon for hospital pharmacists” as paper presentation and won the first prize there.
6. Attended the international symposium “Clinical Pharmacy: Sharing the U.S. experiences” and presented paper titled “Quality Operations and Initiatives” at Gurunanak College of Pharmacy, Nagpur in November 2009.
7. Attended 5th National Quality Conclave organized by Quality Council of India at hotel Le-Meridian, New Delhi in February 2010.
8. Attended and actively participated in 1st “Clinical Pharmacologist Meet” organized by Apollo Hospitals Enterprise Ltd. At Chennai in September 2010.

9. Attended the 1st Quality Conclave organized by Apollo Hospitals at Indraprastha Apollo Hospitals, New Delhi in November 2010.
10. Participated as resource speaker for the workshop “Improving use of Medicines” organized by National Institute of Pharmaceutical Education and Research, Mohali in February 2011 and delivered presentation on “Pharmacovigilance in a Hospital setting”.
11. Attended 1st International Congress on Patient Safety organized by Apollo Hospitals enterprise Ltd at Hyderabad in April 2011 and present paper as poster presentation titled “Medication Safety: An Ongoing Journey”.
12. Attended the 71st international conference of FIP (International Pharmaceutical Federation) along with preconference workshop on Pharmacovigilance, held at Hyderabad in September 2011.
13. Attended the 1st north zone training on “Causality assessment and *Vigiflow*” for technical associates working under *PvPI* organized by IPC at PGIMER, Chandigarh on 21st January 2012.
14. Attended the tri-society conference on “Antibiotic Stewardship and Current Issues in Clinical Microbiology” organized by International Society of Chemotherapy, Asia-Pacific Society of Clinical Microbiology and Infection and Hospital Infection Society – India at Delhi on 3rd – 4<sup>th</sup> November 2012.
15. Participated as resource speaker for the workshop “Improving use of Medicines” organized by Vardhaan Welfare Society in association with Indian Pharmacopoeia Commission, Ghaziabad on 9th February 2013 and delivered presentation on “Adverse Drug Reactions and Serious Adverse Drug Events”.
16. Poster presentation at FICCI HEAL – 2013 “Sustainable Quality Healthcare – My Problems, My Solutions” on 2-3rd September 2013 at Delhi; title “Medication Errors – The Ongoing Journey” – won the first prize
17. Participated as active volunteer in the 1st State Conference on T.B. & Respiratory diseases, Rajasthan chapter of National college of Chest Physicians held at PBM Medical College, Bikaner in April 2002.

#### **TRAININGS AND WORKSHOPS:**

1. Training workshop on prevention, control and management of AIDS organized by Assam state AIDS control Society, Dibrugarh in January 2007.

2. Worked as Monitor for the National Polio Surveillance Project – India, Bikaner unit in September 2003 for SNID, June 2003 chapter.
3. Attended workshop on “Research Methodologies in basic and clinical Pharmacology”, organized by IPS, held at AIIMS, Delhi in December 2008.
4. Attended “27th National workshop on Clinical Pharmacology”, organized by PGIMER, Chandigarh, to be held in March, 2009.
5. Attended workshop on “Train the trainers for Yellow Belt/Kaizan methodologies”, organized by Apollo Hospital Enterprises Limited at Indraprastha Apollo Hospitals, New Delhi in June, 2010.
6. Attended two day induction training cum workshop on Vigiflow, organized by IPC and WHO under PvPI at IPC, Ghaziabad.
7. Attended one day training on “Vigiflow and Causality assessment” organized by IPC at PGIMER, Chandigarh on 21st January 2012.
8. Attended two day workshop on “Medical Writing” conducted by Sanofi India on 6th-7th Feb.2012 at Indraprastha Apollo Hospitals, New Delhi.
9. Participated in one day Clinical excellence program conducted by Sanofi India on “Basics of Clinical Research and Good Clinical Practice” on 26th May 2012 at Indraprastha Apollo Hospitals, New Delhi.
10. Participated in two day discussion cum orientation on “Drug Information Services” at National Institute of Pharmaceutical education and Research (NIPER, Mohali) on 2<sup>nd</sup> – 3<sup>rd</sup> July 2012
11. Participated in three day internal counselor’s course on “NABH standards” organized by Quality Council of India in September 2012.
12. Attended JCI practicum on accreditation in November 2014 held in Dubai.

**PERSONAL INFORMATION:**

**Present Add.:** House no-403, 3<sup>rd</sup> Floor  
Sector – 38  
Gurgaon - 122001 (Haryana)

**Permanent Add. :** ‘Sh. RadhaNikunj’  
St. Dr. Murari Lal, Bhiwani-127021  
Haryana. Phone No.: 01664-243587

**Marital Status:** Married

**Date of Birth:** 8th September, 1982

**Languages known:** Hindi, English

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